



Alexandre Geiss

Entrepreneur | Executive in International Business | Engineer

Engineer with a sixteen-year history of working for prestigious worldwide companies with large industrial projects in the GCC and European institutions in Luxembourg. Safety-minded, detail-oriented and self-motivated, capable of operating under pressure with a phlegmatic approach and delivering to demanding deadlines under limited management. Adept at managing resources and solving complex technical issues. Adroit at prioritizing multiple tasks efficiently and motivating others to achieve satisfactory results.

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SKILLS AND EXPERTISE

Project management	14 years	Digitalization	16 years
Quality management	12 years	Construction	20 years

HIGHLIGHTS

International Business Strategy and Planning | Accounting & Finance Management | High-Stakes Negotiation | Legal | Risk Management | Project Management | Business Analysis & Intelligence | Leadership | Decision Making | Critical Thinking | Works Well Under Pressure | Sharp Attention to Details | Customer focused | Strong verbal and written communication skills

CAREER HISTORY

- Jul2018 - Present **Entrepreneur - Web Mobile Solutions**
 App Engineering Design - France
Spearheaded digitalization projects for startups, large groups and institutions. Designed a sophisticated inspection and management tool that reduces handling costs by tenfold and improves data quality. Engaged to provide steady maintenance, support, integration, and development services.
- Nov2017 - Present **Business Manager - European Parliament of Luxembourg**
 Bureau Veritas - Metz - France
Led a team of two inspectors. Responded to public tenders. Proactively supported the client team on a daily basis with problem formulation, strategy, and execution. Kept up to date with business and economic issues. Created a web-based management tool that resulted in a tenfold improvement in production while enhancing overall quality. Compiled statistics and reports. Handled documentation and data security. Fostered a climate of trust.
- Jun2012 - Feb2015 **Quality Manager - Emirates Aluminium**
 Outotec GmbH - Abu Dhabi - United Arab Emirates
Led a team of three inspectors and two assistants. Managed Quality Assurance and Quality Control (QA/QC) for fifteen contractors involving 600 personnel. Developed project quality procedures and workflow based on specifications. Managed subcontractors and client deliverables. Demonstrating experience in managing projects, including budget and timelines. Drove process improvements and led cross-functional teams to achieve organizational goals. Designed and implemented a web-based management tool that resulted in a tenfold increase in production, and an improved quality.
- Mar2012 - Jun2012 **Project Engineer - VALE Pelletizing Plant, Emirates Aluminium**
 Progesys International - Sohar, Sultanate of Oman – Abu Dhabi, UAE
- Feb2010 - Mar2012 **Project Engineer - Emirates Aluminium**
 MPH Consulting, ECL France Rio Tinto Alcan - Dubai - United Arab Emirates
Managed design, sourcing, fabrication, and installation in the mechanical, structural, and civil fields. Achieved plant production targets through various equipment design improvement activities. Completed over 50 mini-projects in conceptualization/implementation.

CAREER HISTORY (SUITE)

- Nov2008 - Feb2010 **Civil Superintendent - Emirates Aluminium**
Kempe Engineering - Abu Dhabi - United Arab Emirates
Managed civil contractor operations and executed work on schedule and to project specifications. Successfully identified and resolved engineering or installation issues to ensure project completion within deadline and budget constraints. Led a team of two in performing quality surveys and mechanical equipment implantation.
- May2007 - Aug2007 **Cost Engineer - Large projects**
Eiffage Construction - Nancy - France
Managed market consultations for large construction projects (2,8 to 3,6 millions €). Developed cutting-edge application to fasten both internal and partners' consultation capacities, boosted production by tenfold, divided costs by tenfold, enhanced quality and resources well-being.

EDUCATION

- 2020 - Present **EMIB - Executive Master in International Business (M.B.A Program)**
ESCP Business School (Europe)
Financial Statement Analysis | Cost Accounting | Strategy | Digital transformation | Digital Marketing | Big Data and Business Analytics | International Business Development | Human Resources and Cross-Cultural Management | Organizational Behavior | Leadership and Emotional Intelligence
- 2015 **Master Degree in Financial Analysis (Level 7)**
University of Essex (United Kingdom)
- 2008 **Master Degree of Civil & Structural Engineering and Public Works**
ESITC de Metz (France)

CERTIFICATES

- 2023-Present **PMI Agile Certified Practitioner (PMI-ACP)**
Project Management Institute - PMI
- 2018 **ENx: Entrepreneurial Negotiations**
Massachusetts Institute of Technology - MITx_PRO - edX
- 2016 **MFx Macroeconomic Forecasting**
International Monetary Fund - IMFx - edX
- 2015 **Write 101x English Grammar and Style**
University of Queensland - UQx - edX
- 2008 **TOEIC Test of English for International Communication**
Score: 775

LINGUISTIC AND IT

- Foreign Languages French (native), English (fluent), German (school level)
- IT Languages HTML, CSS, JavaScript, PHP, MySQL NodeJs, VueJs, Swift, Kotlin, AWS
- Software MS Office/Project, VS Code, Netbeans IDE, FileZilla, Mamp, SequelAce, Git Postman, Terminal, Sketch, Photoshop, Lightroom, Final Cut Pro, Motion

INTERESTS

Geopolitics | Reading | Coding | Fitness | Bike riding | Gastronomy